

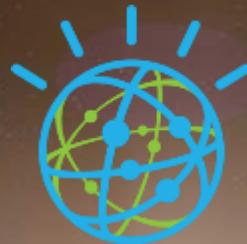


Nidal Abou-Ltaif
President – Avaya International

AVAYA



THANK YOU



A COMPUTER?





SOFTWARE DEFINED BY USERS



Innovative business
Built on a
blockchain will
be worth **\$10**
BILLION

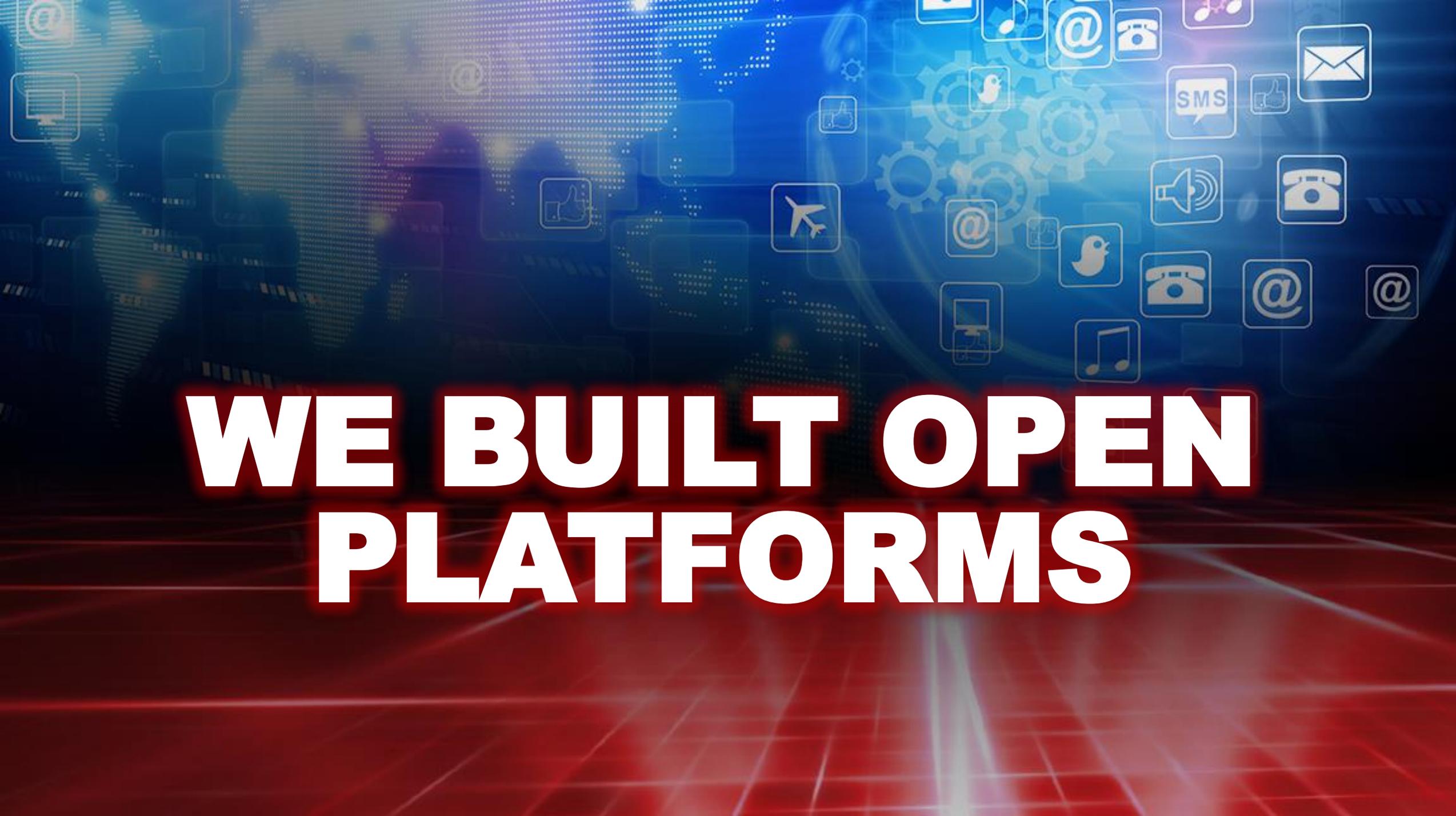
Addressable market
For financial
Services will
Grow by **50**
%

BY 2022...

30 Things will be
connected to
BILLION the internet

Market Demand
for app development will grow
5X
Faster than IT Capacity to
deliver

**OUR CUSTOMERS
DEMANDED CHANGE**



**WE BUILT OPEN
PLATFORMS**



DIGITAL INDIA



INTERNET+





EUROPE E-CALL





SMART CITIES





GREAT EXPERIENCES



1ST BANKING VIRTUAL ASSISTANT IN THE REGION (EVA)



onata



CAPITA



HELPING OUR CUSTOMERS TO MOVE TO THE NEW WORLD



TESLA

هيئة الطرق والمواصلات
ROADS & TRANSPORT AUTHORITY



مركز دبي التجاري العالمي
DUBAI WORLD TRADE CENTRE



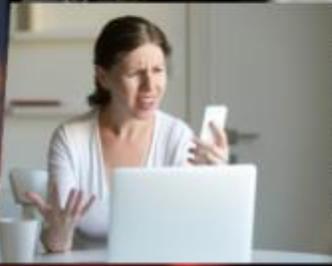


A SOFTWARE DEVELOPER



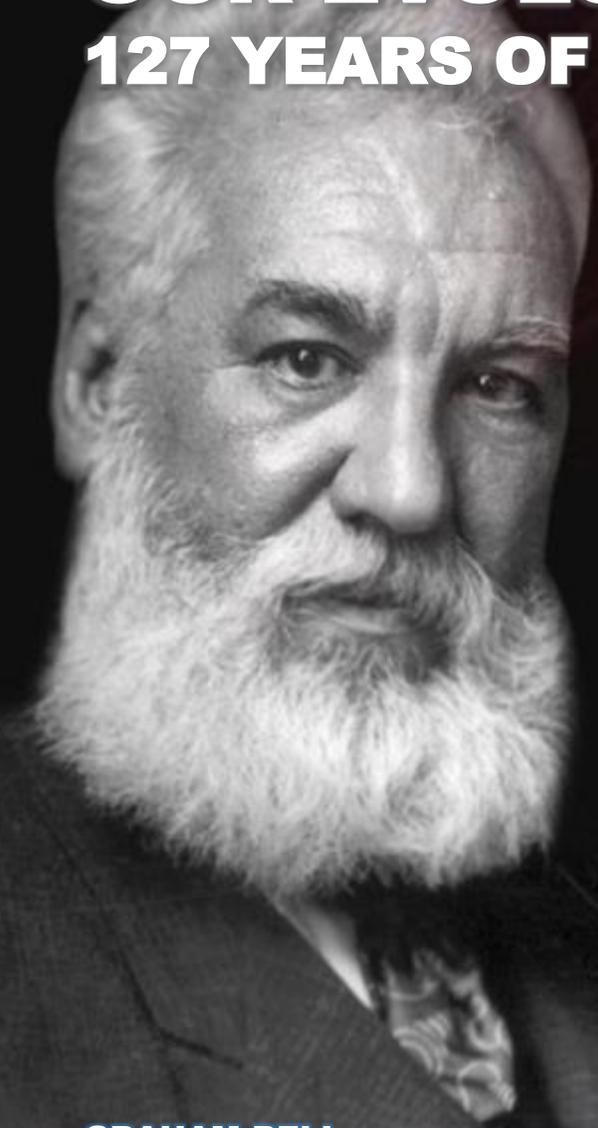
BOSCH





OUR EVOLUTION

127 YEARS OF COMMUNICATION



GRAHAM BELL
INVENTOR OF TELEPHONE



1889



1921



1964



1969



1984



1994



1996



1998



2000



RADVISION
Delivering the Visual Experience®



PERSONY



KONFTEL



KnoahSoft



aurix



Sipera
Systems

NORTEL
NETWORKS™



esna

AVAYA

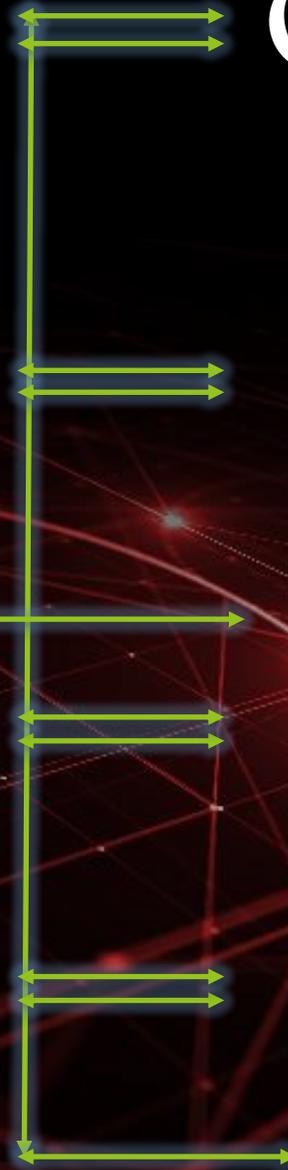
Google™



vmware



salesforce



OUR RESULTS

Q1 FY17

27%

EBITDA (%)

76%

Software &
Services % of
Revenue

57%

Net Promoter
Score*

16 new
solutions
launched
2016

Q4 FY10

17%

Q4 FY10

63%

<20

FY 16
was the
most
innovative
year in our
history

Thank You

Great quarter



**Strong fiscal
year finish**





300,000+
customers
worldwide



90%



3.1
million
UC ports



16
Consecutive years
Leaders In gartner
magic quadrant
UC & CC

AVAYA **EVERYWHERE**



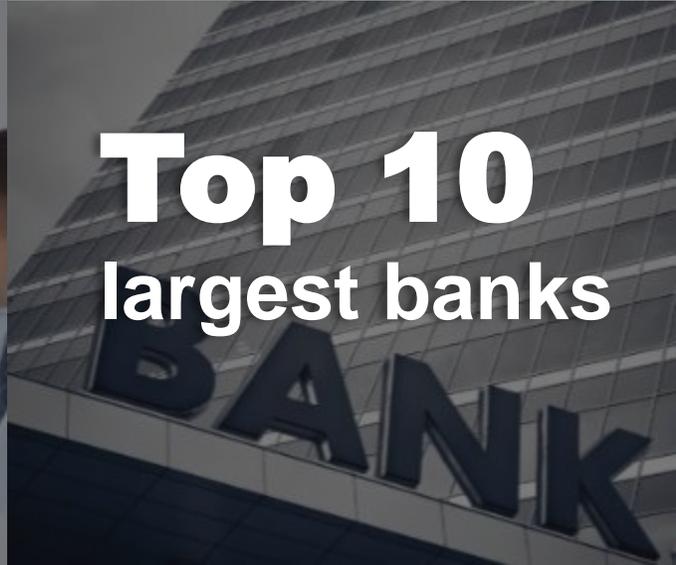
worlds
Top 10
passenger
airlines



Top 10
Worldwide
Top hotel
chains



7500+
Channel
partners



Top 10
largest banks

NOW, AVAYA ENABLES DIGITAL TRANSFORMATION

Experts in Business
Communications

1

4

Open and software-
defined architecture

Automate Processes to
Enhance Experiences

2

3

Embedded & In-app

A SOFTWARE AND SERVICES COMPANY

The image features the Avaya logo in white, centered against a vibrant red background with a sunburst or radial pattern. The logo consists of the word "AVAYA" in a bold, sans-serif font, with a lowercase "y" in the middle. The background is a gradient of red, with rays emanating from the center, creating a dynamic and energetic feel.

AVAYA